

INVESTMENT OPPORTUNITIES



Hospitality

- 4 Star Hotel & Resort
- Eco-tourism boutique



Light Industries

- Processing of ginger oil
- Processing of food



Retail Services

- Duty free shops
- Specialty shops



Purpose

To develop Havannah Port Marina as a leading marine tourism and yachting hub in Vanuatu, enhancing the country's appeal to international visitors, supporting local economic growth, and providing premium services and facilities for yachts and superyachts.

Investment Project Description

Havannah Port Marina is a premier waterfront development project designed to cater to the growing yachting and marine tourism market in Vanuatu. Strategically located in a sheltered bay, the total Havannah development area covers 607 Hectares, and will be one of the largest developments in the South Pacific. Its centerpiece is a 10-hectare marina with up to 230 berths, including facilities for yachts and cruise ships, a travel lift, and a shipyard. The project also features 62 waterfront residential lots, a commercial zone with shops and accommodations, and recreational amenities. Committed to sustainability, it allocates 100 hectares for community gardening and 15 hectares for mangrove restoration.

Type of Investment

Construction is underway on the marina, residential canals, waterfront lots, commercial zones, and tourism areas. Potential foreign investors are invited to purchase land or lease business space to accommodate from hospitality, light industries to owning retail shops, which in fact an ideal opportunity to launch ventures serving visiting yachts, tourists, and the local community in a high-growth destination.

ADVANTAGE OF INVESTING IN VANUATU

- Vanuatu is a tropical paradise with a tax-free and low-tax environment, making it an attractive destination for foreign investors
- The country boasts zero corporate, income, capital gains, withholding, gift, and personal income taxes
- Only indirect taxes apply, such as 15% VAT and import duties

Low taxation regime and government incentives reduce operational costs. The hospitality sector is poised for growth with increasing tourist arrivals. Strategic location with excellent connectivity and support infrastructure. Opportunity to capitalize on emerging markets and sustainable tourism trends.

Governments Priority & Incentives

Investing in Vanuatu's tourism sector can bring potential for attractive returns and contribute to the sustainable development of the country. The government actively encourages foreign investment in the tourism sector and offers various incentives to attract businesses with;

- Strong government support and incentives for the tourism sector in Vanuatu and Duty exemptions for existing and new operators importing tourism-related goods
- Incentives for construction materials, building equipment, furniture, boats, and facilities like casinos and gyms
- Aligns to sustainable Tourism Policy (2019-2030) promoting industry transformation and resilience
- Tourism investment contributing to economic growth and local employment (Vanuatu's People's Plan 2030)
- Support from Vanuatu Foreign Investment Promotion Agency (VFIPA) through Aftercare and Policy Advocacy
- Collaboration with government agencies to facilitate investment and streamline permit processes
- Opportunities to join the Vanuatu Hotels Resorts Association (VHRA)
- VFIPA aims to create a favorable, transparent, and efficient investment environment through online registration and permit support



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TOURISM INDUSTRY IN VANUATU

Economic Impact: Tourism significantly contributes to Vanuatu's economy through job creation, innovation, and investment

- Growth Opportunities: Focus on sustainable, cultural, wellness, and business tourism to attract more visitors
- Port Vila: The capital, located on Efate Island, hosts most tourism businesses (80% owned by foreign investors) and offers diverse resorts and experiences
- Air Connectivity: Bauerfield International Airport in Port Vila handles international flights from airlines like Jetstar, Qantas, Fiji Airways, and others. The recent addition of the Brisbane-Port Vila route with 150,000 seats annually is expected to boost tourism
- Market Demographics: The majority of visitors come from Australia (over 60%), with significant markets from New Zealand, France, USA, and UK. Growth in interest exceeds that of other Pacific Islands
- Visitor Profile: 95% of visitors from Australia travel for leisure, mostly staying in 2-5 star hotels
- Yachting Industry: Has potential to become a major revenue source and support tourism growth



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Yachting Snapshot – Vanuatu 2023



In 2023, around 376 yachts visited Vanuatu, including 16 superyachts and 360 under 24



Visiting yachts brought 1,064 crew members and 578 guests to Vanuatu



Superyachts stayed in Vanuatu for an average of 34 days, while smaller yachts stayed for



Yachts under 24 metres spent an average of VUV 26,200 per day, totaling VUV 1.1 million



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Yachts visit nearly all parts of Vanuatu, with the islands' north-south layout allowing easy



Superyachts spent an average of VUV 12.6 million each in Vanuatu, totaling VUV 202.6



In 2023, 376 yachts spent VUV 580 million (USD 4.9 million) in Vanuatu on various goods and services, with total economic contributions, including indirect spending, reaching VUV 902 million (USD 7.55 million)

Market Development Facility (MDF), the Vanuatu Department of Tourism (DoT) and the Vanuatu Tourism Office (VTO) have collaborated to complete the first independent economic impact assessment of Vanuatu's yachting industry (ECONOMIC IMPACT OF INTERNATIONAL YACHTING IN VANUATU 2023)



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WHAT TO EXPECT : AVAILABILITY OF SERVICES & UNIQUE HOTSPOT

Town Center

Port Havannah Marina is primary located in North West Coast of Efate, where the capital city, Port Vila, is situated

Transport Hub:

Bauerfield International Airport is primarily designed, with 41 minutes' drive from **Port Havannah Marina**
Lapetasi International Wharf (International Shipping), with 41-45 minute's drive from **Port Havannah Marina**
Efate Ring Road offers breathtaking coastal views, lush rainforests, and vibrant villages, making it the perfect way to explore life long sustainable investment

Financial Banking:

Access to financial banking sectors located in the capital city, Port Vila. Banks includes Bred Bank Vanuatu, ANZ, BSP, Wanfuteng Bank Limited and National Bank of Vanuatu. This includes money transfer such as Western Unions. This service is accessible right at the capital city, Port Vila

Hospital:

Healthcare Facilities that provide medical care and treatment to patients, serving as a central location for healthcare services. This includes a few private medical centers and clinics

University Graduands:

Annually, Vanuatu received a huge number of university graduates, which support the workforce development in the country. This genuinely supports the labor market and more importantly new investors willing to recruit locals

ICT Infrastructure & Utilities:

Mobile and Broadband Coverage - 98 % Population Coverage (Combined Vodafone + Digicel Networks
Unelco(Energy Power) & Water

Reliable Professional Hire Car:

Europcar Vanuatu Downtown
World Car Rentals Vanuatu
Island Car Rentals Vanuatu
Hertz Car Rental
Budget Vanuatu
Transfers Tours

Top Tourist Attraction:

Mele Cascades
Blue Lagoon & Eton Beach & Caves
World's only Underwater Post Office (Hideaway Island)
Friendly People & unique taste of cultural foods and traditional arts
Vanuatu Sky Bridge & Zipline



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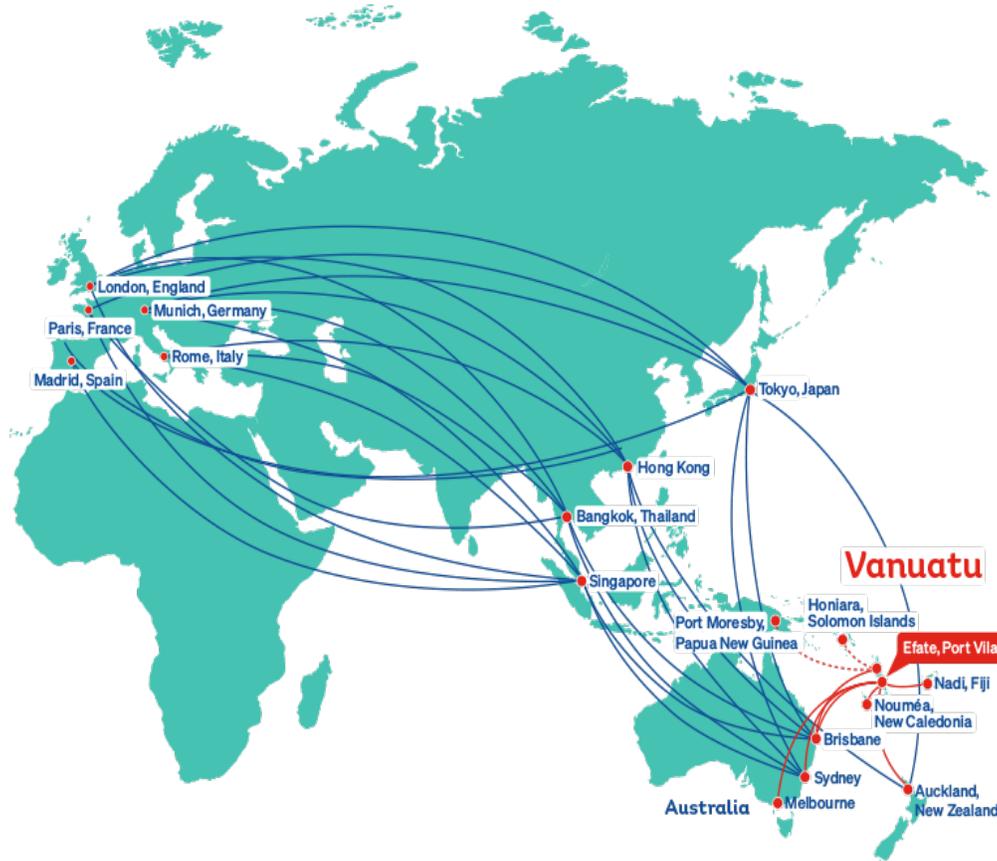
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Your Next Prime Investment Destination



We welcome your inquires!

CONTACT US
TODAY

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